

Welcome

to the



Founder's  
Cruise

TRAWICK FINANCIAL  
SERVICES

# Point-Based Reward System

## ★ 500,000 Points

- Interior Room for you and one guest!

## ★★ 750,000 Points

- Room upgrade (Ocean view)
- Internet package for one person!

## ★★★ 1,000,000 Points

- Room upgrade (Balcony)
- Internet package for one person
- Drink Package for up to two persons
- Recognition for being in the Founder's Club

500K POINTS SECURES AN INTERIOR ROOM FOR TWO (2) GUESTS | IF YOU WOULD LIKE TO UPGRADE ANYTHING ON YOUR ACCOUNT, THAT WILL BE AT YOUR OWN EXPENSE. CONTACT CASSIE AT CEDWARDS@EXCELEMPIRE.COM | \* DRINK PACKAGE — MAXIMUM TWO (2) PACKAGES PER ROOM. THIS DRINK PACKAGE DOES NOT INCLUDE ALCOHOLIC BEVERAGES. MORE INFORMATION CAN BE FOUND ON THE ROYAL CARIBBEAN WEBSITE | SHIP MAY VARY.

# Qualifications

Service	Production Dollars	Excel Points
Life Insurance (Target)	\$1	3 Points
Annuities	\$5	1 Point
Gold and Silver Sales	\$5	1 Point
Loyalty Level Advancement	Automatically Qualify for Rewards Cruise	

## TIME FRAME FOR QUALIFICATION: JANUARY 1, 2026 THRU DECEMBER 1, 2026

"LIFE INSURANCE (TARGET)" IS BASED ON PRODUCTION DONE THROUGH TRAWICK CONTRACTS; EVERY DOLLAR OF TARGET PRODUCTION DONE BY AN AGENT IS EQUAL TO THREE POINTS TOWARDS THE CRUISE QUALIFICATIONS. | "ANNUITY PRODUCTION" IS BASED THROUGH TRAWICK CONTRACTS; EVERY \$5 OF PREMIUM IN AN ANNUITY EQUALS TO ONE POINT TOWARDS THE CRUISE QUALIFICATION. | "GOLD AND SILVER" SALES ARE DONE THROUGH TRAWICK'S NGC CONTRACTS; EVERY \$5 OF GOLD OR SILVER SALES EQUALS ONE POINT IN CRUISE QUALIFICATIONS. | THE LOYALTY LEVEL ADVANCEMENT IS REWARDED AT ANY ADVANCEMENT AND AUTO INCLUDE UP TO THE BASE CRUISE REWARDS PACKAGE IS APPLIED.